

IGM Board of Directors Meeting Minutes

Date: November 28, 2022 Called to order at 5:34 pm

Attendees: Jon Grothe, Ric Carlson, Dixie Grothe, Denise Albrecht-Simpson, Karyn Penn, Taren Saccoman, MJ Schneider, Cristobel von Walstrom (by phone)

GUESTS: None

1. Supportive Observations:

Thankful for contributions made by members of the Board, the co-op, the "new" bike display, and working together to improve the co-op function and service.

2. Secretary's Report: Dixie

Motion to accept the amended 10-24-2022 meeting minutes. Moved by Denise; Second by MJ – **Motion** carried

3. Treasurer's Report: Dixie

Sales Reports, bookkeeping, and bank statements were discussed at length and a financial audit will be completed in 2023. Follow up questions for bookkeeping regarding change to accrual system from cash system of reporting.

4. Store Manager's Report: Megan (written)

New Members: Approved 4 new members in October. (New members in November next month) Products: Wreaths available again this year. A Christmas display for local products was started. Finance: Need a new accountant to replace Shannon Haglin, who are dropping any tax work for cooperatives. Discussion for a replacement was offered and discussed. Dixie to follow up. A 501c3 change is both lengthy and expensive. We do not meet "non-profit" requirements because we have member/owners. We are registered with the IRS as a "for profit" co-op requiring accrual system of accounting from the start.

Recommend keeping some advertising in the budget to build awareness in the community. <u>Facilities</u>: The new freezer/refrigerator unit does not hold a freezing temperature, thus does not serve the co-op's need for freezer space. It needs to be replaced ASAP to accommodate orders.

5. Old Business

<u>Fall Harvest Market:</u> Waiting to know total profit once the cost of food is provided. Logo Design: Discussion about cards and flyers. Year-round sales may be improved by more

presence on social media. Cristobel to follow up.

Mighty Community Markets class update: Sales, pricing strategy, and image were introduced.

6. New Business

<u>Review Goal Ideas</u>: Discussed general goals of profit, financial, supporting the store manager, employees, member satisfaction / involvement and "meet a farmer" presence.

Meet the Farmer Day: Tabled until December 2022.

<u>Credit Card Use</u>: Provide signage at the store of upcoming charge. Wordage provided to Cristobel for review and notification to be written up by Jon to announce at the store checkout.

7. Committee Reports / Committee roles:

a. Human Resources: Ric

The scheduling is relatively stable; however, Megan is working more hours than ideal with some weeks getting too long. Continuing to work on job description for a year-round employee to have their own duties as well as serve as a backup to Megan and part-time cashiers.

b. Volunteers: MJ

Thanks to volunteers for help at the Indoor Farmers Market 11/12. Next Sample Saturday is planned with a few details to work out.

c. Marketing/Promotion: Taren

See logo design in Old Business.

- d. Facilities / Building: No report
- e. Ideal Corners Giving Garden: No report
- f. Farmer's Market: Denise

Vendors excited about up-coming year and looks like a full lot.

g. Product Committee: Karyn

A meeting was held November 7th and minutes were distributed to Board members. A survey was discussed but format and content tabled until March.

8. Executive Session:

Next Board Meeting: December 19, 2022 at 5:30 pm Monday

Motion to adjourn: Moved by Denise, Second by Ric - Motion carried

Meeting adjourned at 8:06 pm

Respectfully submitted by: Dixie Grothe