



Ideal Green Market Cooperative
34988 County Road 39, Pequot Lakes, MN 56472
www.idealgreenmarket.com / 218-543-6565

MISSION: To provide access to local, sustainable and healthy food and products.

____ BOARD MEETING AGENDA DATE
__x__ BOARD MEETING MINUTES DATE Sept 4 2018

Board of Directors:

__x__ Bonnie Coffey (2019) __replacement for Steve Roe (2019) __x__ Dan Yavner (June 2018) __x__ Sandy Meyer (June 2021)

____ Pam Cunningham (2020) __x__ Joan Ingebrigtsen (2020) __x__ Taren Saccoman (2020) __x__ Denise Albrecht-Simpson (2018-2021)

GUESTS: Barb Mann-----X---

The meeting was called to order at 5:30

Dan made the motion to approve the previous months minutes and Pam seconded the motion. All in favor, motion passed.

- **\$116,762 our current year to date sales as of Aug 31st. Gross profit is \$37,471.00 with a gross profit margin of 34%**

1. OLD BUSINESS:

- Signage update: Barb is waiting for the estimate on the vinyl logos from the sign company.
- 2016 Member Loan Program Summary (Bonnie) We will send a letter out to the loan members to ask their opinions on whether they would like to donate the interest or the entire loan amount back to the Coop. We can, per the bylaws, renew the loans for 1 year periods for up to two times.
- Volunteer Timecards (Joan, Dan, Pam, Denise) Letter/emails are ready to go out to the members to add an incentive to hopefully draw some new volunteers.
- Board recruitment status : ongoing
- Memberships will be auto terminated for members that have not shopped for an extended period.
- Denise finished a letter for the snowbird donation and after a few group suggestions, she will send by emails and letters and will add a sentence about auto paying by phone or mail directly to the Coop.
- November fundraiser: Pam reported on the menu; possibly a porketta or a non chicken item since chicken was served last year. Will ask Patchwork Farms and FoxFarms if they would like to donate anything in the meat department. Time of event will be shortened to 11:30 to 2:30 and November 10th will be the date. She wants to stress 'Farm to table' because it draws more attendees. Last year approx. 79 meals were served so we should plan on at least that amount. MJ Schneider will take care of the silent auction again. We will get tickets printed and will number them. We should add to the October newsletter that donating Coop gift certs would be an excellent silent auction donation.
- We are looking for a little help with the fall cleanup. We need some straw bales for the north side of the building.

2. NEW BUSINESS:

- Barb will create a list of the top 40 purchasers from the Vend app and get the list of names to us so we can ask those that we know if they would like to volunteer or become a board member.

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3. **STORE MANAGER'S REPORT:** submitted by Barb –Barb is looking for a replacement for herself. Her and Megan are seeking possible candidates..
4. **The board will be renegotiating rent in November with the Kidders.**
5. **TREASURER'S REPORT/FINANCE-** Dan will meet with the accountant next week to discuss finances. We got new lights in the walk in cooler and Dan will be meeting with an electrician to add a mandatory external outlet for the ice machine and misc cooking needs out doors.
6. **NEW MEMBER APPLICATIONS (board approval needed)** There are now active 287 members with 2 new membership applications in August. Those were from Martha P and Michael R. Joan made the motion to accept the applications and Pam seconded the motion.
7. **COMMITTEE REPORTS**
 - a. Human Resources
 - b. Volunteer Oversight and Recruitment, Pam –
 - c. Marketing – Taren, Barb
 - d. Merchandising/Product Development, Joan – Joan reported that new consignees and consignments will be added for the holiday season. The product committee wants to concentrate on unique products that can be easily added to normal purchases.
 - e. Facility Team – (Dan Yavner)

Meeting adjourned – motion made by Dan, seconded by Pam, passed at 7:15
Submitted by Taren Saccoman

NEXT BOARD MEETING: Monday October 1st, 2018 5:30 PM